



# Delphi<sup>e</sup> Computech<sup>®</sup>

SAP BUSINESS ONE  
TRAINING BROCHURE



## Delphi Computech

### About Us:

Delphi Computech Pvt. Ltd. (Delphi) was incorporated as a private limited company in December 1998 in Pune, India by Mr. Kishore Sardesai. Over last more than 12 years, Delphi has established itself as a leading brand in West India in IT Education and Consulting. It is one of the first organizations in Pune offering SAP Consulting & Educational services.

The Company has been an authorized training centre for Sun Microsystems' Java, a Microsoft certified Technical Education Centre, a Microsoft certified Solutions Provider, an authorized Prometric Testing Centre and authorized training partner by Adobe. It has a strong network and business experience in Asia Pacific.

### Your Success is our Goal

The company has matured as a result of these strong associations with eminent IT brands. The company has now established itself as a leading brand in West India for SAP Education, IT, SAP/ ERP consulting and Resourcing.

With its partnership with SAP as an Education Partner, the company is successfully running the Authorized SAP Solution Academy at Mumbai, Navi Mumbai, Pune and Nasik in West India. Delphi is the only SAP Partner to have won the prestigious award of the "Best e-Learning Partner of SAP". Delphi also conducts corporate training programs for IT professionals of many reputed IT organizations in India. With business partnership with SAP India, the company successfully implemented SAP Business All in one as well as SAP Business One projects for Small and medium sector companies.

### What we do?

Delphi has a pool of experienced SAP technical and industry domain experts, Management bandwidth, necessary Infrastructure; and Relationship with SAP as Business and Education partner offering services in India and abroad to handle IT/ ERP Solutions and Consulting Services.

### Our prime offerings:

- SAP Educational Services (Knowledge Transfer and Management).
- SAP Business All-In-One / SAP BusinessByDesign / SAP Business One Implementation / Add on Products Implementation and Support by SAP certified professionals.
- Resourcing services ("Outsourcing to Onsite-Offshore").

Expertise

Consistency

Talent

Excellence

Skills

Knowledge

Promptness

Pioneers

Award Winners

Recommended

Looked Upon



## SAP Business One

SAP® Business One is an integrated, affordable, business management solution built from the ground up to meet the immediate and long-term needs of small and midsize businesses (SMBs).

It provides a true and unified view of operations across customer relationship management, manufacturing, and finance. Simple to use yet powerful, SAP Business One puts business users in charge, arming them with the critical, up-to-the-minute information they need to make smart business decisions.

**SAP Business One** is a breakthrough in business management software built from the ground up for small and mid-sized manufacturing businesses.

Unlike the legacy software and manual methods, SAP Business One is a single piece of software that puts business users in charge – so business owners gain increased control and achieve greater insight into their business.

It automates and integrates all the critical functions of an organization including

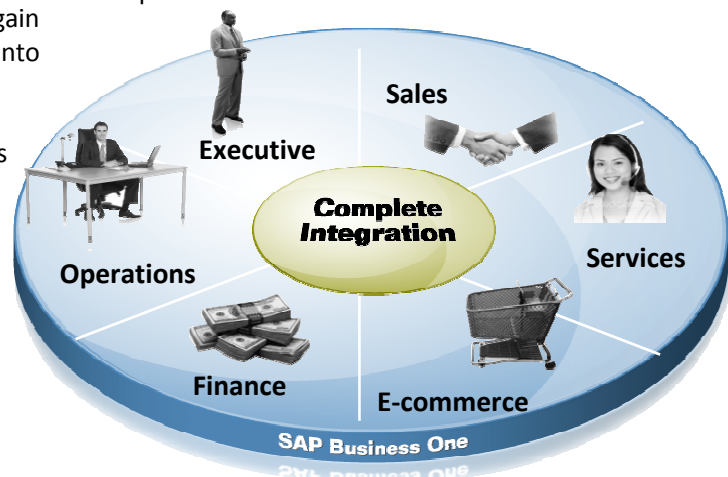
- Manufacturing
- Inventory
- Financial Management
- Purchasing
- Banking
- Customer Relationship Management

### SAP EDUCATION

In today's competitive market, individuals who demonstrate that they possess essential business and technological skills enjoy a significant advantage over their peers. This is particularly true if your expertise includes SAP® software.

Your proven knowledge of SAP applications and technology is your passport to a wide range of opportunities. Whether you are a consultant or an employee, your skills are in great demand, and validation of those skills is critical.

Today's businesses are taking a hard look at their investments and the returns they generate. Part of that scrutiny focuses on the proficiency and proven capabilities of the people they choose to implement and operate their SAP applications. To accelerate your career, you need to demonstrate that you are part of an elite group with the talent and experience required to optimize SAP software.



**The diagram shows that SAP B1 allows the business owner to stay on top of the business and provides a true and unified picture of critical, up to minute business information across the organisation with embedded CRM, finance and manufacturing capabilities.**

# SAP Business One Capabilities

FINANCIALS	SALES	SERVICE	PURCHASE	INVENTORY	MANUFACTURING
Chart of Accounts	Quotataion	Service Contact	Purchase Order	Items Management	Bill of materials
Accounts segments	Ordr	- management	Purchase delivery	Item Query	Production orders
Journal entry	Drop ship	Service Planning	Purchase Return	Price list	Forecasting
Journal Voucher	Invoice	Customer tracking	Purchase etum	Receipt of stock	MRP Wizard
Recurrent Transaction	Delivery	interactions	Purchase Invoice	Release from stock	Recommendation -
Multicurrency -	Return	Knowledge Database	Purchase Credit Rate	Stook Transactions	- Report
- exchange rate	Multicurrency price lists	Service Call -	Landed cost	Warehouse Transfer	
Finanacial reports	Client Management	- Management		Serial Numbers	
Budget Cost Centre	Opportunities and			Batches Mangement	
Sales Tax	pipeline management			Pick and Pack	
Multiple periods	Outlook Integration			Kitting	
Deposit					
Checks					
Credits					
Receipt					
Deferred Payment					

## Training in Colleges:

- The training as mentioned above is conducted with a batch of 60 number of students
- The training is a faculty based training.
- A certificate is provided by Delphi with SAP logo which is valid globally.
- SAP Authorised Courseware is provided to every student.
- Batches are conducted at the college premises.
- Computer lab for practical sessions is provided by colleges



**Delphi**  
Computech®

### Submitted By:

Mr. Pradeep Saggam  
Executive Director & CEO

### Delphi Computech

201A, Indira Building, Bhandarkar Road, Pune 4  
T: +912040110500  
M: pradeep@delphicomputech.com