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Authorized SAP B1 faculty based training for students in your Campus

Introduction:

Delphi Computech is a Pune based, highly professional IT Education Company existing for last over 10 years in business. We also have our subsidiaries in UK and USA. Our core competency is IT education and we have groomed careers of many students in India & Asia Pacific Region.

Following are some facts and achievements that have contributed to our success today:

1. Delphi Computech is **Authorized Education Partner of SAP & Award winning Partner of SAP.**
2. More than 5000 professionals are trained/ placed from Delphi Computech in leading IT organizations.
3. Delphi has handled network of study centers of leading deemed University to run postgraduate and graduate courses in IT all over Maharashtra.
4. Delphi conducts corporate training programs for IT professionals from reputed IT organizations like Infosys, Indus Software, Sira Technologies, Veritas Software, Cognizant Technologies, Thermax Systems Software Ltd., Kanbay, Mastek Ltd., and KPIT, etc.
5. Our courses are designed & updated time to time by IT Experts.

Proposal:

We would like to present the SAP B1 course to the students in your campus:

SAP® Business One is an integrated, affordable, business management solution built from the ground up to meet the immediate and long-term needs of small and midsize businesses (SMBs).

It provides a true and unified view of operations across customer relationship management, manufacturing, and finance. Simple to use yet powerful, SAP Business One puts business users in charge, arming them with the critical, up-to-the-minute information they need to make smart business decisions.

SAP Business One is a breakthrough in business management software built from the ground up for small and mid-sized manufacturing businesses.

Unlike the legacy software and manual methods, SAP Business One is a single piece of software that puts business users in charge – so business owners gain increased control and achieve greater insight into their business.

It automates and integrates all the critical functions of an organization including

- Manufacturing
- Inventory
- Financial Management
- Purchasing
- Banking
- Customer Relationship Management



The diagram shows that SAP B1 allows the business owner to stay on top of the business and provides a true and unified picture of critical, up to minute business information across the organisation with embedded CRM, finance and manufacturing capabilities.

SAP B1 CAPABILITIES

FINANCIALS	SALES	SERVICE	PURCHASE	INVENTORY	MANUFACTURING
Chart of Accounts	Quotataion	Service Contact	Purchase Order	Items Management	Bill of materials
Accounts segments	Ordr	- management	Purchase delivery	Item Query	Production orders
Journal entry	Drop ship	Service Planning	Purchase Return	Price list	Forecasting
Journal Voucher	Invoice	Customer tracking	Purchase etum	Receipt of stock	MRP Wizard
Recurrent Transaction	Delivery	interactions	Purchase Invoice	Release from stock	Recommendation -
Multicurrency -	Return	Knowledge Database	Purchase Credit Rate	Stock Transactions	- Report
- exchange rate	Multicurrency price lists	Service Call -	Landed cost	Warehouse Transfer	
Financial reports	Client Management	- Management		Serial Numbers	
Budget Cost Centre	Opportunities and			Batches Mangement	
Sales Tax	pipeline management			Pick and Pack	
Multiple periods	Outlook Integration			Kitting	
Deposit					
Checks					
Credits					
Receipt					
Deferred Payment					

SAP B1 Course Contents:

Part 1) TB1000 - SAP Business One Logistics

Introduction and Course Overview
Fundamentals of SAP Business One
Master Data
Document Handling
Purchasing –AP
CRM & Sales - A/R
Cross Functionality
Inventory Transactions
Production
MRP
Human Resources
Service

Part 2) TB1100 - SAP Business One –Accounting

Course Overview
Financials & Banking
Period - End Closing and Reporting

Part 3) TB1200 - SAP Business One - Implementation and Support

Introduction and Course Overview
Installation and Administration
User -defined fields and tables
Queries, Alerts and Approvals
Formatted Search
Designing the Print Layout
Data Migration
Support for SAP Business One

- The Faculty will be SAP B1 professionals with strong project experience.
- A certificate will be provided by Delphi Computech with SAP Education Partner Logo, which is the authentic authorized certificate accepted all over the world.
- SAP authorized courseware will be provided to every student.
- Computer lab & class rooms with adequate infrastructure will be provided by your group of Institutes.

Delphi Computech Pvt. Ltd.